

# Third Quarter 2025 Earnings Results

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The Goldman Sachs Group, Inc. 200 West Street | New York, NY 10282

# Goldman Sachs Reports Third Quarter Earnings Per Common Share of \$12.25

# **Financial Summary**

#### **Net Revenues**

3Q25 \$15.18 billion 3Q25 YTD \$44.83 billion

### **Net Earnings**

3Q25 \$ 4.10 billion 3Q25 YTD \$12.56 billion

# EPS

3Q25 \$12.25 3Q25 YTD \$37.33

#### Annualized ROE<sup>1</sup>

3Q25 14.2% 3Q25 YTD 14.6%

#### **Book Value Per Share**

3Q25 \$353.79 YTD Growth 5.1%

NEW YORK, October 14, 2025 – The Goldman Sachs Group, Inc. (NYSE: GS) today reported net revenues of \$15.18 billion and net earnings of \$4.10 billion for the third quarter ended September 30, 2025. Net revenues were \$44.83 billion and net earnings were \$12.56 billion for the first nine months of 2025.

Diluted earnings per common share (EPS) was \$12.25 for the third quarter of 2025 compared with \$8.40 for the third quarter of 2024 and \$10.91 for the second quarter of 2025, and was \$37.33 for the first nine months of 2025 compared with \$28.64 for the first nine months of 2024.

Annualized return on average common shareholders' equity (ROE)<sup>1</sup> was 14.2% for the third quarter of 2025 and 14.6% for the first nine months of 2025.

Book value per common share increased by 1.2% during the third quarter of 2025 and by 5.1% during the first nine months of 2025 to \$353.79.

#### **Net Revenues**

Net revenues were \$15.18 billion for the third quarter of 2025, 20% higher than the third quarter of 2024 and 4% higher than the second quarter of 2025. The increase compared with the third quarter of 2024 reflected higher net revenues across all segments.

Net Revenues \$15.18 billion

#### -Global Banking & Markets-

Net revenues in Global Banking & Markets were \$10.12 billion for the third quarter of 2025, 18% higher than the third quarter of 2024 and essentially unchanged compared with the second quarter of 2025.

Investment banking fees were \$2.66 billion, 42% higher than the third quarter of 2024, primarily due to significantly higher net revenues in Advisory, reflecting a significant increase in completed mergers and acquisitions volumes, and in Debt underwriting, primarily driven by an increase in leveraged finance activity. Net revenues in Equity underwriting were higher, primarily driven by initial public offerings. The firm's Investment banking fees backlog² was essentially unchanged compared with the end of the second quarter of 2025 and higher compared with the end of 2024.

Net revenues in Fixed Income, Currency and Commodities (FICC) were \$3.47 billion, 17% higher than the third quarter of 2024, primarily reflecting significantly higher net revenues in FICC intermediation, due to significantly higher net revenues in interest rate products and higher net revenues in mortgages and commodities, partially offset by significantly lower net revenues in currencies and lower net revenues in credit products. Net revenues in FICC financing were higher, primarily driven by mortgages and structured lending.

Net revenues in Equities were \$3.74 billion, 7% higher than the third quarter of 2024, due to significantly higher net revenues in Equities financing, primarily driven by prime financing, partially offset by lower net revenues in Equities intermediation, driven by cash products.

Net revenues in Other were \$250 million, compared with \$227 million for the third quarter of 2024.

Global Banking & Markets						
\$10.12 billio	n					
Advisory	\$ 1.40 billion					
Equity underwriting	\$ 465 million					
Debt underwriting	\$ 788 million					
Investment banking fees	\$ 2.66 billion					
FICC intermediation	\$ 2.44 billion					
FICC financing	\$ 1.04 billion					
FICC	\$ 3.47 billion					
Equities intermediation	\$ 2.02 billion					
Equities financing	\$ 1.72 billion					
Equities	\$ 3.74 billion					
Other	\$ 250 million					

#### -Asset & Wealth Management-

Net revenues in Asset & Wealth Management were \$4.40 billion for the third quarter of 2025, 17% higher than the third quarter of 2024 and 16% higher than the second quarter of 2025. The increase compared with the third quarter of 2024 primarily reflected higher Management and other fees and significantly higher net revenues in Private banking and lending.

The increase in Management and other fees primarily reflected the impact of higher average assets under supervision. The increase in Private banking and lending net revenues were primarily driven by the payment of interest on a previously impaired loan. Net revenues in Debt investments were higher, reflecting net mark-ups compared with net mark-downs in the prior year period, partially offset by lower net interest income due to a reduction in the debt investments balance sheet.

Asset & Wealth Management					
\$4.40 billio	n				
Management and other fees	\$ 2.95 billion				
Incentive fees	\$ 77 million				
Private banking and lending	\$ 1.06 billion				
<b>Equity investments</b>	\$ 116 million				
Debt investments	\$ 204 million				

#### -Platform Solutions-

Net revenues in Platform Solutions were \$670 million for the third quarter of 2025, 71% higher than the third quarter of 2024 and 2% lower than the second quarter of 2025.

Consumer platforms net revenues were significantly higher, primarily reflecting a net loss in the prior year period related to the General Motors credit card program that was transferred to held for sale. Transaction banking and other net revenues were higher, primarily reflecting mark-downs in the prior year period related to the seller financing loan portfolio that was transferred to held for sale.

Platform Solutions						
\$670 millio	n					
Consumer platforms	\$599 million					
Transaction banking and other	\$ 71 million					

#### **Provision for Credit Losses**

Provision for credit losses was \$339 million for the third quarter of 2025, compared with \$397 million for the third quarter of 2024 and \$384 million for the second quarter of 2025. Provisions for the third quarter of 2025 primarily reflected net provisions related to the credit card portfolio (driven by net charge-offs). Provisions for the third quarter of 2024 reflected net provisions related to the credit card portfolio (primarily driven by net charge-offs), partially offset by a net benefit related to the wholesale portfolio (driven by recoveries on previously impaired loans).

#### **Provision for Credit Losses**

\$339 million

### **Operating Expenses**

Operating expenses were \$9.45 billion for the third quarter of 2025, 14% higher than the third quarter of 2024 and 2% higher than the second quarter of 2025. The firm's efficiency ratio<sup>2</sup> was 62.1% for the first nine months of 2025, compared with 64.3% for the first nine months of 2024.

The increase in operating expenses compared with the third quarter of 2024 primarily reflected increases in compensation and benefits expenses (reflecting improved operating performance), transaction based expenses, charitable contributions to Goldman Sachs Gives (in other expenses) and net provisions for litigation and regulatory proceedings (in other expenses).

Net provisions for litigation and regulatory proceedings were \$131 million for the third quarter of 2025, compared with \$41 million for the third quarter of 2024.

Headcount increased 5% compared with the end of the second quarter of 2025, reflecting the timing of campus hires.

**Operating Expenses** 

\$9.45 billion

**YTD Efficiency Ratio** 

62.1%

#### **Provision for Taxes**

The effective income tax rate for the first nine months of 2025 was 21.5%, up from 20.2% for the first half of 2025, primarily due to a decrease in the impact of tax benefits on the settlement of employee share-based awards.<sup>3</sup>

**YTD Effective Tax Rate** 

21.5%

#### **Other Matters**

- On October 13, 2025, the Board of Directors of The Goldman Sachs Group, Inc. declared a dividend of \$4.00 per common share to be paid on December 30, 2025 to common shareholders of record on December 2, 2025.
- During the quarter, the firm returned \$3.25 billion of capital to common shareholders, including \$2.00 billion of common share repurchases (2.8 million shares at an average cost of \$718.60) and \$1.25 billion of common stock dividends.<sup>2</sup>
- Global core liquid assets<sup>2</sup> averaged \$481 billion for the third quarter of 2025, compared with an average of \$462 billion for the second quarter of 2025.

Declared Quarterly Dividend Per Common Share

\$4.00

**Common Share Repurchases** 

2.8 million shares for \$2.00 billion

**Average GCLA** 

\$481 billion

The Goldman Sachs Group, Inc. is a leading global financial institution that delivers a broad range of financial services to a large and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

## -Cautionary Note Regarding Forward-Looking Statements-

This press release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts or statements of current conditions, but instead represent only the firm's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the firm's control. It is possible that the firm's actual results, financial condition and liquidity may differ, possibly materially, from the anticipated results, financial condition and liquidity in these forward-looking statements. For information about some of the risks and important factors that could affect the firm's future results, financial condition and liquidity, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2024.

Information regarding the firm's assets under supervision, capital ratios, risk-weighted assets, supplementary leverage ratio, balance sheet data, global core liquid assets and VaR consists of preliminary estimates. These estimates are forward-looking statements and are subject to change, possibly materially, as the firm completes its financial statements.

Statements about the firm's Investment banking fees backlog and future results also may constitute forward-looking statements. Such statements are subject to the risk that transactions may be modified or may not be completed at all, and related net revenues may not be realized or may be materially less than expected. Important factors that could have such a result include, for underwriting transactions, a decline or weakness in general economic conditions, changes in international trade policies, including the imposition of tariffs, an outbreak or worsening of hostilities, volatility in the securities markets or an adverse development with respect to the issuer of the securities and, for financial advisory transactions, a decline in the securities markets, an inability to obtain adequate financing, an adverse development with respect to a party to the transaction or a failure to obtain a required regulatory approval. For information about other important factors that could adversely affect the firm's Investment banking fees, see "Risk Factors" in Part I, Item 1A of the firm's Annual Report on Form 10-K for the year ended December 31, 2024.

#### -Conference Call-

A conference call to discuss the firm's financial results, outlook and related matters will be held at 9:30 am (ET). The call will be open to the public. Members of the public who would like to listen to the conference call should dial 1-800-289-0459 (in the U.S.) or 1-323-794-2095 (outside the U.S.) passcode number 7042022. The number should be dialed at least 10 minutes prior to the start of the conference call. The conference call will also be accessible as an audio webcast through the Investor Relations section of the firm's website, <a href="www.goldmansachs.com/investor-relations">www.goldmansachs.com/investor-relations</a>. There is no charge to access the call. For those unable to listen to the live broadcast, a replay will be available on the firm's website beginning approximately three hours after the event. Please direct any questions regarding obtaining access to the conference call to Goldman Sachs Investor Relations, via e-mail, at <a href="mailto:gs.com">gs.com</a>.

#### **Segment Net Revenues (unaudited)**

\$ in millions

	THREE MONTHS ENDED					
	SEPTEMBER 30, 2025		JUNE 30, 2025		SEP1	EMBER 30, 2024
GLOBAL BANKING & MARKETS						
Advisory	\$	1,404	\$	1,174	\$	875
Equity underwriting		465		428		385
Debt underwriting		788		589		605
Investment banking fees		2,657		2,191		1,865
FICC intermediation		2,437		2,423		2,013
FICC financing		1,035		1,044		949
FICC		3,472		3,467		2,962
Equities intermediation		2,020		2,595		2,209
Equities financing		1,716		1,706		1,291
Equities		3,736		4,301		3,500
Other		250		161		227
Net revenues		10,115		10,120		8,554
ASSET & WEALTH MANAGEMENT						
Management and other fees		2,945		2,805		2,619
Incentive fees		77		102		85
Private banking and lending		1,057		789		756
Equity investments		116		(1)		116
Debt investments		204		83		178
Net revenues		4,399		3,778		3,754
PLATFORM SOLUTIONS						
Consumer platforms		599		623		333
Transaction banking and other		71		62		58
Net revenues		670		685		391
Total net revenues	\$	15,184	\$	14,583	\$	12,699

% CHANG	GE FROM			
JUNE 30, 2025	SEPTEMBER 30, 2024			
20 %	60 %			
9	21			
34	30			
21	42			
1	21			
(1)	9			
-	17			
(22)	(9)			
1	33			
(13)	7			
55	10			
-	18			
5	12			
(25)	(9)			
34	40			
N.M.	 -			
146	15			
16	17			
(4)	00			
(4) 15	80 22			
	71			
(2)				
4	20			

# Geographic Net Revenues (unaudited)<sup>2</sup> \$ in millions

	<u> </u>	THR	EE MC	NTHS END	ED	
		SEPTEMBER 30, 2025				EMBER 30, 2024
Americas	\$	10,020	\$	8,982	\$	8,045
EMEA		3,163		3,811		3,076
Asia		2,001		1,790		1,578
Total net revenues	\$	15,184	\$	14,583	\$	12,699
Americas		66%		62%		63%
EMEA		21%		26%		24%
Asia		13%		12%		13%
Total		100%		100%		100%

#### **Segment Net Revenues (unaudited)**

\$ in millions

		NINE MONT	% CHANGE FROM		
		SEPTEMBER 30, 2025		MBER 30, 024	SEPTEMBER 30, 2024
GLOBAL BANKING & MARKETS					
Advisory	\$	3,370	\$	2,574	31 %
Equity underwriting		1,263		1,178	7
Debt underwriting		2,129		1,926	11
Investment banking fees		6,762		5,678	19
FICC intermediation		8,250		7,814	6
FICC financing		3,093		2,651	17
FICC		11,343		10,465	8
Equities intermediation		7,162		5,984	20
Equities financing		5,067		3,996	27
Equities		12,229		9,980	23
Other		608		341	78
Net revenues		30,942		26,464	17
ASSET & WEALTH MANAGEMENT					
Management and other fees		8,453		7,607	11
Incentive fees		308		219	41
Private banking and lending		2,571		2,145	20
Equity investments		110		630	(83)
Debt investments		414		820	(50)
Net revenues		11,856		11,421	4
PLATFORM SOLUTIONS					
Consumer platforms		1,833		1,550	18
Transaction banking and other		198		208	(5)
Net revenues		2,031		1,758	16
Total net revenues	\$	44,829	\$	39,643	13

# Geographic Net Revenues (unaudited)<sup>2</sup> \$ in millions

	NINE MONTHS ENDED				
		EMBER 30,		MBER 30,	
		2025		2024	
Americas	\$	28,868	\$	25,351	
EMEA		10,465		9,477	
Asia		5,496		4,815	
Total net revenues	\$	44,829	\$	39,643	
Americas		65%		64%	
EMEA		23%		24%	
Asia		12%		12%	
Total		100%		100%	

# Goldman Sachs Reports **Third Quarter 2025 Earnings Results**

#### The Goldman Sachs Group, Inc. and Subsidiaries

# Consolidated Statements of Earnings (unaudited)<sup>2</sup> In millions, except per share amounts and headcount

III millions, except per share amounts and headcount	THREE MONTHS ENDED					
\$	SEPTEMBER 30, 2025			JUNE 30, 2025		EMBER 30, 2024
REVENUES						
Investment banking	\$	2,659	\$	2,194	\$	1,864
Investment management		2,952		2,837		2,649
Commissions and fees		1,110		1,201		873
Market making		3,868		4,733		4,127
Other principal transactions		743		514		839
Total non-interest revenues		11,332		11,479		10,352
Interest income		20,822		19,789		21,448
Interest expense		16,970		16,685		19,101
Net interest income		3,852		3,104		2,347
Total net revenues		15,184		14,583		12,699
Provision for credit losses		339		384		397
OPERATING EXPENSES						
Compensation and benefits		4,680		4,685		4,122
Transaction based		1,968		1,955		1,701
Market development		171		167		159
Communications and technology		545		530		498
Depreciation and amortization		531		618		621
Occupancy		242		234		242
Professional fees		432		440		400
Other expenses		884		612		572
Total operating expenses		9,453		9,241		8,315
Pre-tax earnings		5,392		4,958		3,987
Provision for taxes		1,294		1,235		997
Net earnings		4,098		3,723		2,990
Preferred stock dividends		238		250		210
Net earnings applicable to common shareholders	\$	3,860	\$	3,473	\$	2,780
EARNINGS PER COMMON SHARE						
Basic <sup>2</sup>	\$	12.42	\$	11.03	\$	8.52
Diluted	\$	12.25	\$	10.91	\$	8.40
AVERAGE COMMON SHARES						
Basic		309.6		313.7		324.8
Diluted		315.0		318.3		330.8
SELECTED DATA AT PERIOD-END						
Common shareholders' equity	\$	109,249	\$	108,943	\$	107,947
Basic shares <sup>2</sup>		308.8		311.5		324.2
Book value per common share	\$	353.79	\$	349.74	\$	332.96
Headcount		48,300		45,900		46,400

	GE FROM
JUNE 30,	SEPTEMBER 30,
2025	2024
21 %	43 %
4	11
(8)	27
(18)	(6)
45	(11)
(1)	9
5	(2)
2	(3)
24	(11) 64
24	04
4	20
(40)	(45)
(12)	(15)
-	14
1	16
2	8
3	9
(14)	(14)
3	-
(2)	8
44	55
2	14
9	35
5	30
10	37
(5)	13
11	39
40.0/	40.0/
13 % 12	46 %
12	46
(1)	(5)
(1)	(5)
-	1
(1)	(5)
1	6
5	4

# Consolidated Statements of Earnings (unaudited)<sup>2</sup> In millions, except per share amounts

	NINE MONTHS ENDED				
		IBER 30,	SE	PTEMBER 30,	
	20	25		2024	
REVENUES					
Investment banking	\$	6,769	\$	5,682	
Investment management		8,548		7,673	
Commissions and fees		3,537		3,001	
Market making		14,324		14,557	
Other principal transactions		1,800		3,019	
Total non-interest revenues		34,978		33,932	
Interest income		59,994		61,443	
Interest expense		50,143		55,732	
Net interest income		9,851		5,711	
Total net revenues		44,829		39,643	
Provision for credit losses		1,010		997	
OPERATING EXPENSES					
Compensation and benefits		14,241		12,947	
Transaction based		5,773		4,852	
Market development		494		465	
Communications and technology		1,581		1,468	
Depreciation and amortization		1,655		1,894	
Occupancy		709		733	
Professional fees		1,296		1,177	
Other expenses		2,073		1,970	
Total operating expenses		27,822		25,506	
Pre-tax earnings		15,997		13,140	
Provision for taxes		3,438		2,975	
Net earnings		12,559		10,165	
Preferred stock dividends		643		563	
Net earnings applicable to common shareholders	\$	11,916	\$	9,602	
EARNINGS PER COMMON SHARE					
Basic <sup>2</sup>	\$	37.75	\$	28.98	
Diluted	\$	37.33	\$	28.64	
AVERAGE COMMON SHARES					
Basic		314.6		330.0	
Diluted		319.2		335.3	

% CHANGE FROM
SEPTEMBER 30,
2024
19 %
11
18
(2)
(40)
3
(2)
(10)
72
12
13
1
40
10
19
6
8
(13)
(3)
10
5
9
22
16
24
14
24
30 %
30
(5)
(5)

#### Condensed Consolidated Balance Sheets (unaudited)<sup>2</sup>

	AS OF				
	SEPTEMBER 30, 2025		JUNE 30, 2025		
ASSETS					
Cash and cash equivalents	\$	169	\$	153	
Collateralized agreements		347		367	
Customer and other receivables		177		182	
Trading assets		653		628	
Investments		204		202	
Loans		222		217	
Other assets		36		36	
Total assets	\$	1,808	\$	1,785	
LIABILITIES AND SHAREHOLDERS' EQUIT	Υ				
Deposits	\$	490	\$	466	
Collateralized financings		300		311	
Customer and other payables		257		259	
Trading liabilities		262		253	
Unsecured short-term borrowings		73		69	
Unsecured long-term borrowings		277		280	
Other liabilities		25		23	
Total liabilities		1,684		1,661	
Shareholders' equity		124		124	
Total liabilities and shareholders' equity	\$	1,808	\$	1,785	

# Capital Ratios and Supplementary Leverage Ratio (unaudited)<sup>2</sup> \$ in billions

	AS OF					
	SEPTEMBER 30, 2025		JUNE 30, 2025			
Common equity tier 1 capital	\$	103.7	\$	102.6		
STANDARDIZED CAPITAL RULES						
Risk-weighted assets	\$	722	\$	709		
Common equity tier 1 capital ratio		14.4%		14.5%		
ADVANCED CAPITAL RULES						
Risk-weighted assets	\$	682	\$	672		
Common equity tier 1 capital ratio		15.2%		15.3%		
SUPPLEMENTARY LEVERAGE RATIO						
Supplementary leverage ratio		5.2%		5.3%		

#### Average Daily VaR (unaudited)<sup>2</sup>

\$ in millions						
	THREE MONTHS ENDED					
	SEPTEMBER 30, 2025		J	UNE 30, 2025		
RISK CATEGORIES						
Interest rates	\$	72	\$	79		
Equity prices		51		48		
Currency rates		19		23		
Commodity prices		20		15		
Diversification effect		(71)		(67)		
Total	\$	91	\$	98		

# Goldman Sachs Reports **Third Quarter 2025 Earnings Results**

## The Goldman Sachs Group, Inc. and Subsidiaries

# Assets Under Supervision (unaudited)<sup>2</sup>

	AS OF					
	SEPTEMBER 30, 2025		JUNE 30, 2025			MBER 30, 024
ASSET CLASS						
Alternative investments	\$	374	\$	355	\$	328
Equity		914		857		780
Fixed income		1,313		1,253		1,220
Total long-term AUS		2,601		2,465		2,328
Liquidity products		851		828		775
Total AUS	\$	3,452	\$	3,293	\$	3,103

	THREE MONTHS ENDED						
	SEPTEMBER 30, 2025		JUNE 30, 2025			MBER 30, 024	
Beginning balance	\$	3,293	\$	3,173	\$	2,934	
Net inflows / (outflows):							
Alternative investments		12		9		9	
Equity		5		8		4	
Fixed income		39		-		16	
Total long-term AUS net inflows / (outflows)		56		17		29	
Liquidity products		23		(12)		37	
Total AUS net inflows / (outflows)		79		5		66	
Net market appreciation / (depreciation)		80		115		103	
Ending balance	\$	3,452	\$	3,293	\$	3,103	

#### **Footnotes**

Annualized ROE is calculated by dividing annualized net earnings applicable to common shareholders by average monthly common shareholders' equity.
 The table below presents average common shareholders' equity:

	AVERAGE FOR THE				
Unaudited, \$ in millions		NTHS ENDED ER 30, 2025	NINE MONT SEPTEMBE	THS ENDED ER 30, 2025	
Total shareholders' equity	\$	123,507	\$	123,444	
Preferred stock		(15,153)		(14,963)	
Common shareholders' equity	\$	108,354	\$	108,481	

2. For information about the following items, see the referenced sections in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the firm's Quarterly Report on Form 10-Q for the period ended June 30, 2025: (i) Investment banking fees backlog – see "Results of Operations – Global Banking & Markets," (ii) assets under supervision – see "Results of Operations – Asset & Wealth Management – Assets Under Supervision," (iii) efficiency ratio – see "Results of Operations – Operating Expenses," (iv) share repurchase program – see "Capital Management and Regulatory Capital – Capital Management," (v) global core liquid assets – see "Risk Management – Liquidity Risk Management," (vi) basic shares – see "Balance Sheet and Funding Sources – Balance Sheet Analysis and Metrics" and (vii) VaR – see "Risk Management – Market Risk Management."

For information about the following items, see the referenced sections in Part I, Item 1 "Financial Statements (Unaudited)" in the firm's Quarterly Report on Form 10-Q for the period ended June 30, 2025: (i) risk-based capital ratios and the supplementary leverage ratio – see Note 20 "Regulation and Capital Adequacy," (ii) geographic net revenues – see Note 25 "Business Segments" and (iii) unvested share-based awards that have non-forfeitable rights to dividends or dividend equivalents in calculating basic EPS – see Note 21 "Earnings Per Common Share."

For information about net interest income and total non-interest revenues, see the firm's Form 8-K dated January 15, 2025.

Represents a preliminary estimate for the third quarter of 2025 for the firm's assets under supervision, capital ratios, risk-weighted assets, supplementary leverage ratio, balance sheet data, global core liquid assets and VaR. These may be revised in the firm's Quarterly Report on Form 10-Q for the period ended September 30, 2025.

3. The impact of tax benefits related to employee share-based awards was a reduction to provision for taxes for the first nine months of 2025 of approximately \$610 million, which increased diluted EPS by \$1.91 and annualized ROE by 0.7 percentage points.