

GOLDMAN SACHS (INDIA) FINANCE PRIVATE LIMITED

REGD. OFFICE: 951-A RATIONAL HOUSE, APPASAHEB MARATHE MARG, PRABHADEVI, MUMBAI 400 025

INTEREST RATE POLICY

In terms of Notification No. DNBS. 204 / CGM (ASR)-2009 dated January 2, 2009 issued by the Reserve Bank of India, Goldman Sachs (India) Finance Private Limited, a company registered as a non-deposit taking non-banking financial company *vide* certificate of registration number 13.00390 dated March 23, 1998 (the “**Company**”) shall adhere to the following guidelines for charging interest rates to its clients

1. The Company shall generally determine the interest rate for third-party loan products by taking into account its anticipated (i) cost of funds, (ii) relevant operating expenses and (iii) margins / cost of allocation of capital, as adjusted by risk and term premia for the loan product (determined in the manner set out below) and other relevant factors such as available data, if any, regarding pricing of recent market transactions for comparable loan products (eg. debt / debt-linked instruments issued by the borrower). The Company anticipates its interest rates for commercial loans and advances to be typically within the range of 8-20% per annum. However, the Company reserves the right to charge additional interest in case of default.

2. The spreads for the Company’s loan products shall be benchmarked against the FIMMDA spreads for valuation of corporate bonds, PTCs and securitized paper. This shall be adjusted in light of relevant factors such as marketability of the loan product, whether rated or unrated etc.

The above rates of interest, premia and approach for gradation of risks may be revised from time to time with the approval of the Company’s board of directors and appropriately made available in accordance with the guidelines issued by the Reserve Bank of India from time to time. In light of the fact that the Company is in the start-up phase, the Board expects the interest rate model adopted by the Company to evolve with the business strategies of the Company and be formalized over time as the lending business of the Company grows and stabilizes.

In the interest of customer protection and to have greater degree of transparency, this policy shall be disclosed on the Company’s website in accordance with the Company’s fair practice code and the requirements of the Reserve Bank of India.